Ropeless Fisher™

Pathway to commercial implementation in North American commercial pot/trap fisheries

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Maine Touring Gear Demo

Text "DEMO" to (408)-641-3643

Thursday, NOV 14th – PORTLAND

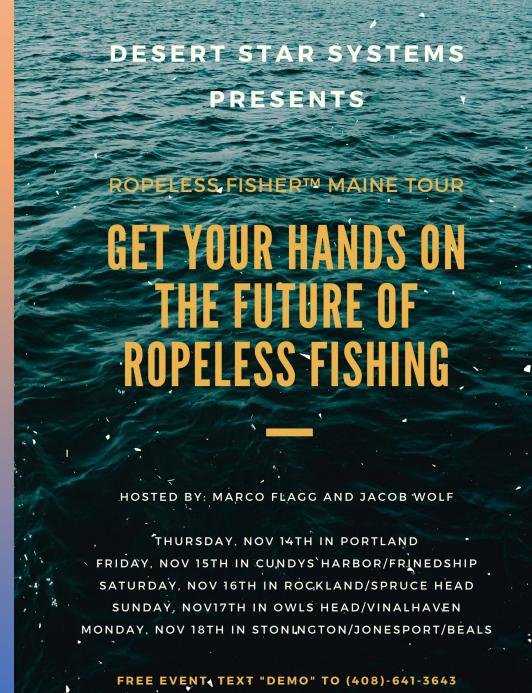
Friday, NOV 15th – CUNDY's HARBOUR/FRIENDSHIP

Saturday, NOV 16th – ROCKLAND/SPRUCE HEAD

Sunday, NOV 17th – OWLS HEAD/VINALHAVEN

MONDAY, NOV 18th -

STONINGTON/JONESPORT/BEALS



1995





the acoustic signal. It is often easiest to screw the anchor into the bottom without the shackle and mooring line attached. These can be attached once the screw is in place. Carriage bolts, or other scrap iron, can be slid through the holes of the mounting bracket

FIGURE 11



anchors are used to deploy the mooring, but

wo ARC-1 acoustic release; the left one shows the sated braided wire is held by the gate, to which the to the opposite and of the ABC-1 /finure 11



2005



2010



25 YEARS OF **ROPELESS** 8 YEARS OF ARC **5 PILOTS W/ARC OVER 12K TRAP HAULS**



Fisher Ron Firkins of Sydney, invents ropeless fishing with GTR to reduce ship strikes.

2005

ARC mission verified in scientific literature

2010

New South Wales Pilot Project Starts

2012

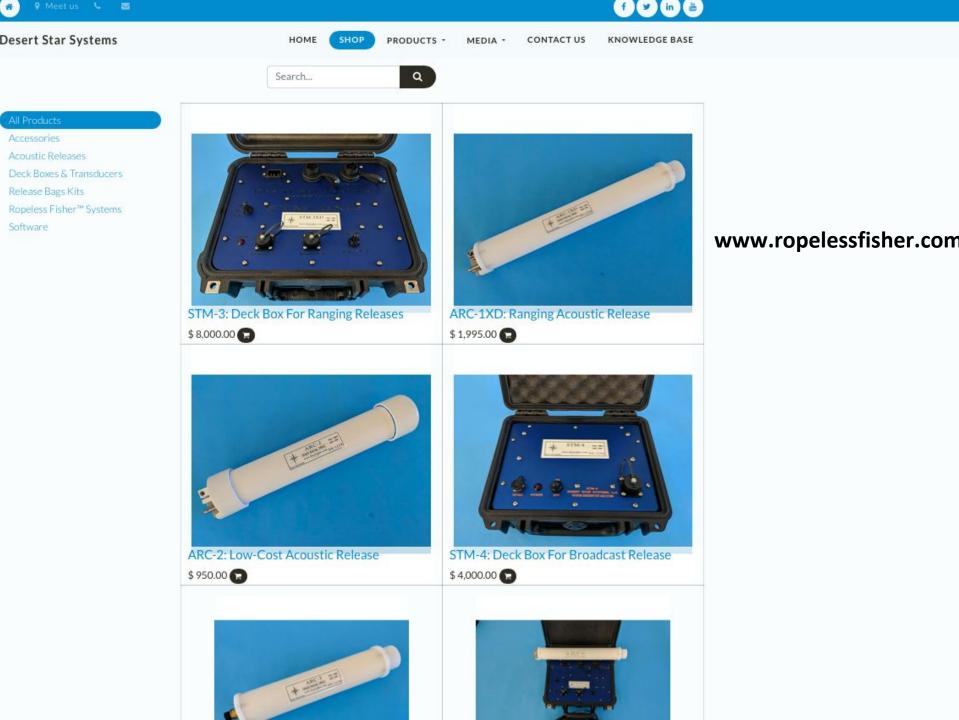
Start of commercial ropeless fishing in NSW.

2018

4 pilot studies demonstrate commercial viability in North America. ARC-2 introduced.

2019

Ropeless Fisher™ store opens, acoustic gear marking. ARC-3 introduced.



Commercial Products

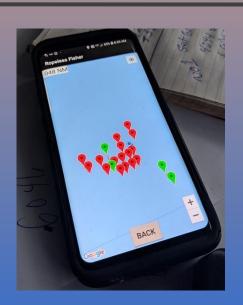


www.ropelessfisher.co m







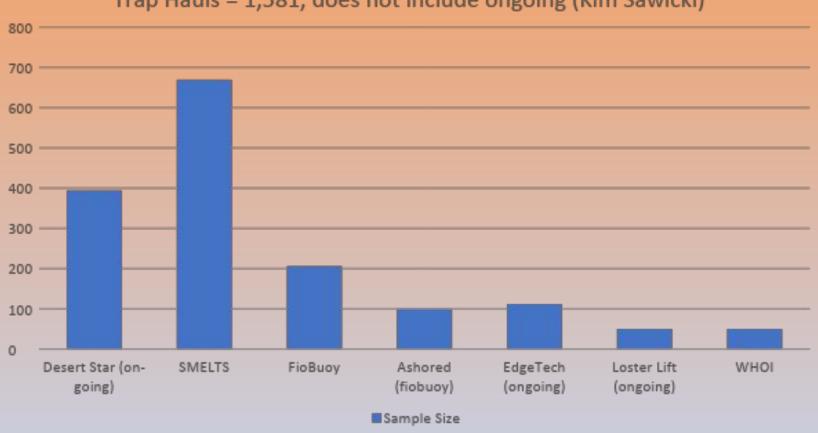


Why is an "aggressive" approach necessary?

- Ropeless is commercially ready NOW (timeline)
- Requires 100,000's-1,000,000's of gear hauls to refine for <u>full-fleet</u> adoption (63-632 years at current pace)
- Cost-reduction and free market innovation

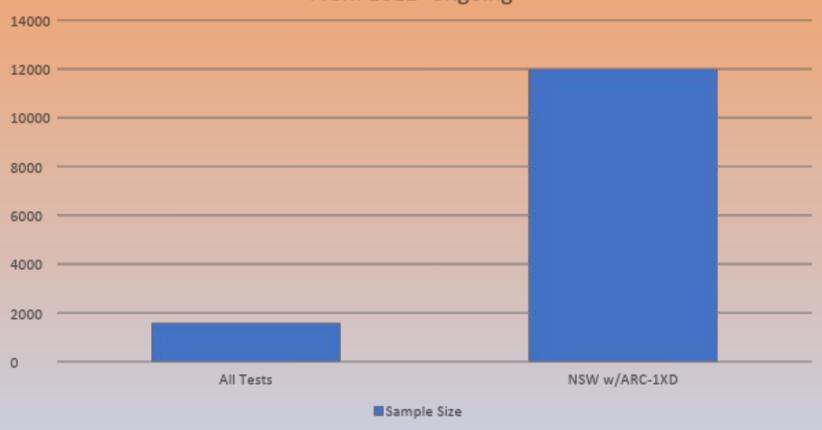
Refinement

Trap Hauls = 1,581, does not include ongoing (Kim Sawicki)



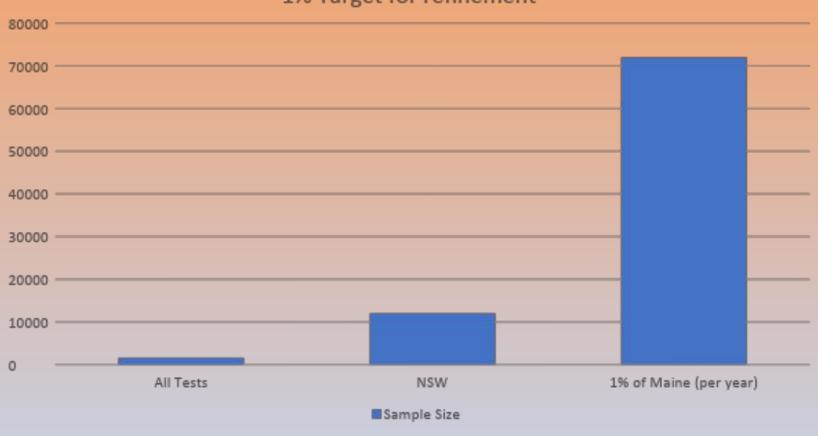
New South Wales Trap Hauls





Maine Trap Hauls

1% Target for refinement



Not a one-size-fits-all solution

- What works for you (the fisher?)
- Specialization of individual components possible.
- Is the system optimal for you?

Component	Ready	Fisher Tune-In
Release Mechanism	٧	
Commanding System	V	
Release Bag	٧	٧
Virtual & Acoustic Gear Marking	V	
Work Flow		٧

What does "readiness" mean?

Multiple Entry Points for Ropeless Fisher™

Business Pressure	Low	Low	Medium	High
	Grappling	GTR KIT	ARC-2	ARC-1XD
Start-up Cost	\$0	\$200-\$300	\$4,000	\$8,000
Annualized cost per end-line	\$0	\$70-\$120 (50 hauls per year)	\$60-\$80	\$100-\$200
Capabilities	N/A	Timed release (single use)	Medium currents/depth	High currents/depth

Why use Ropeless Fisher™?

- Stop poaching
- Prevent ship strikes
- Avoid weather damage
- More reliable buoy access in high currents
- Save time at sea
- Sell catch at a premium
- Prevent entanglements



How you can start

- 1. Come to our hands on gear demo
- 2. Browse <u>www.ropelessfisher.com</u> store
- 3. Get a quotation
- 4. Create a business plan (we'll help you out)
- Take it to the bank
- 6. Apply for a permit (EFP, we have a form for you)
- 7. Talk to local regulators
- 8. Place an order (8-12 week delivery time)
- 9. Free in-person support for early adopters (7 days)
- 10. Free lifetime remote support

Talk to local regulators

Where is it currently legal?

- Now legal in California
- New South Wales
- United Kingdom
- Ireland
- Cape Verde Islands
- Possibly Others...

It may not be illegal!

- No surface requirement in MA and in CFR (federal waters) (others states?).
- Only need attached buoy in MA and CFR(CMR 6.31, CMR 4.13).
- Does the intent of surface presence have a legal precedent?
- Some fishers already grapple.
- Some fishers specifically use buoys that WILL submerge.

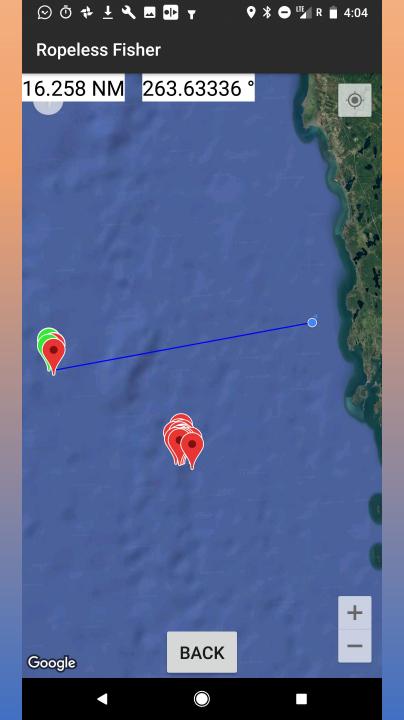
What's New

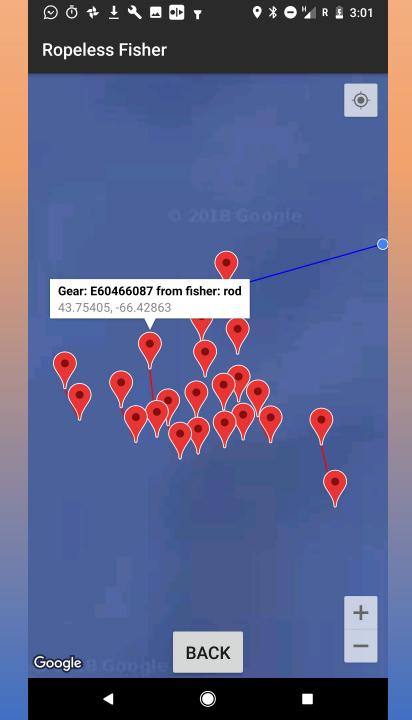
- Virtual & Acoustic Gear Marking
 - New Release Models
 - Release Bag Kits
- Weekly Fisher Newsletter (Breakfast Series)



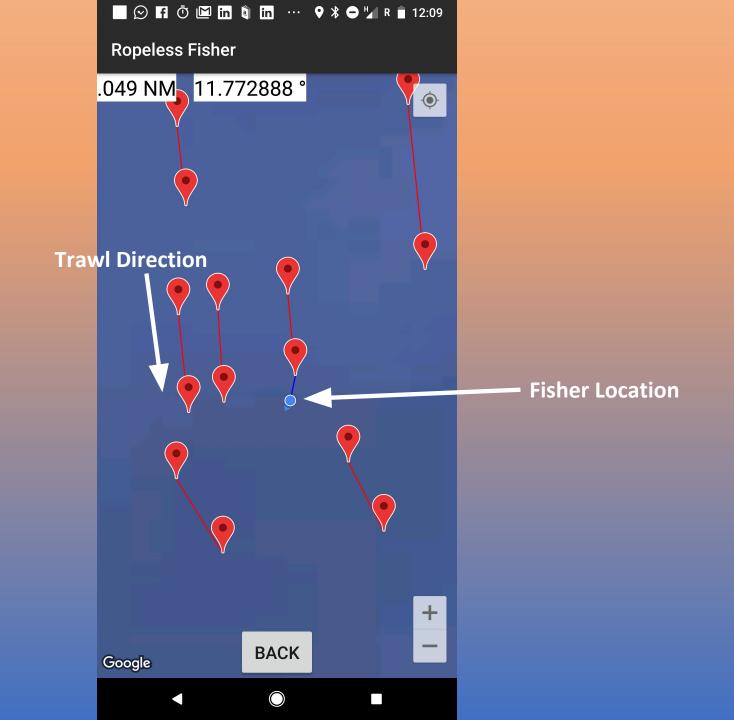


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Ropeless Fisher				
SK-GTR	13	18.9		
SK-GTR	14	18.9		
SK-GTR	8	18.93		
SK-GTR	11	18.93		
SK-GTR	7	18.95		
SK-GTR	10	18.96		
SK-GTR	12	18.96		
SK-GTR	9	18.97		
SK-GTR	6	19.0		
SK-GTR	5	19.05		
SK-GTR	4	19.12		
SK-ARC	3	19.22		
SK-ARC	2	19.28		
SK-GTR	3	21.56		
SK-GTR	2	21.7		
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START DEPLOYMENT				
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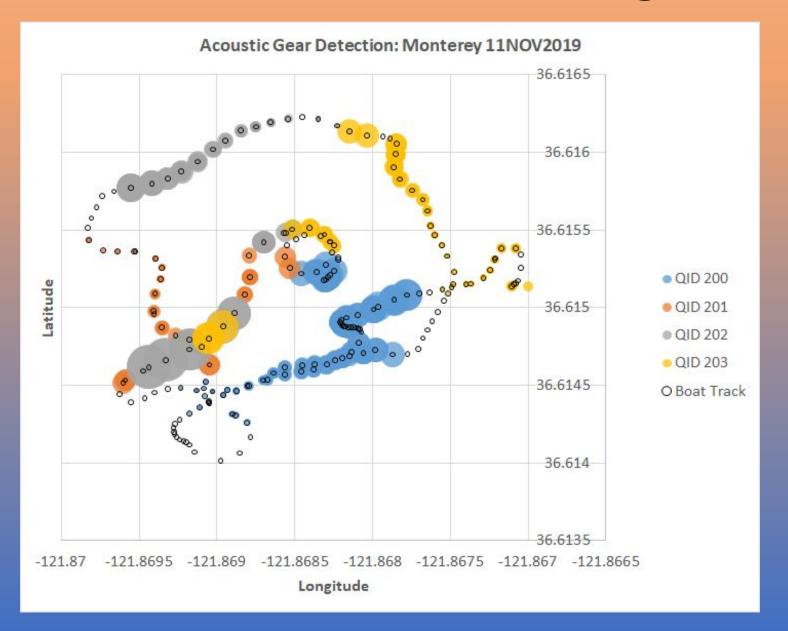




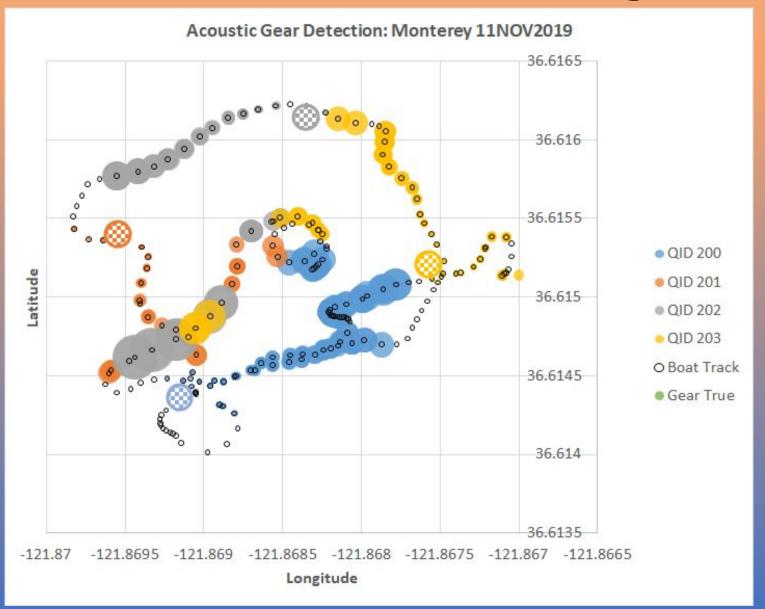




Acoustic Gear Marking



Acoustic Gear Marking



How you can help

- Fisher Associations Work with us to educate your members in ropeless technique. Encourage early adopters.
- Regulators Look towards "role models" towards interpretation of surface buoy requirements.
- NGO's Seek favorable regulations and back-up early adopters.
- Fishers Come to demo's, engage in the breakfast series, experiment with ropeless on your comfort level.
- Scientists/Engineers Focus on commercialization, testing phase is done!
- Consumers Pay attention, your habits play a role too!

Maine & Kim Sawicki Touring Demo's



